

Dear _____,

Date: May 10, 2010

Hello, my name is Jay Taylor. I am the Club Manager/Head Golf Professional at the Country Club of Johnston County. I want to inform you of exciting things going on at the Country Club.

The Board of Directors approved a **Membership Special** to run between March 15, 2010 and June 15, 2010. This plan is designed to increase Membership. Increasing Membership provides new revenues through the dues line, cart fees, merchandise and food. Please consider this proposal.

Each new Member would be guaranteed a dues rate for 18 months. The new Member has the option of a \$500 initiation or an agreement to remain in the Club for 18 months. New Members must have an existing Member sponsor, but if you do not know an existing Member, you will be issued one by the Club Manager. If your sponsor resigns, you will remain in the same status for the 18 months, no penalties.

A copy of the new Dues Structure is enclosed. For example:

Existing Full Member recruits a New Full Member
-Both Members become \$175 each instead of \$250

Existing Golf Only Member recruits a New Golf Only Member
-Both Members become \$150 each instead of \$195

Existing Social Member recruits a New Social Member
-Both Members become \$100 each instead of \$125

All Memberships are family. Cart fee is \$15.

Full Members and Golf Only Members are eligible for the cart plan. \$90 per month gets the primary golfer unlimited golf. \$125 per month provides the entire family with unlimited golf.

Please contact a Member or call me directly at **741-8606 or 934-4166**.

Sincerely,

Jay Taylor
Club Manager/Head Golf Professional
Country Club of Johnston County